

Market leader intermediate business english Textbook

market leader intermediate business english is a crucial skill for professionals aiming to excel in international business environments. As companies expand globally, the ability to communicate confidently and effectively in Business English has become a key differentiator for career advancement and organizational success. Whether you're looking to improve your negotiation skills, participate in international meetings, or compose professional documents, mastering intermediate Business English positions you as a valuable asset within your company and the wider marketplace. This article explores the significance of becoming a market leader through intermediate Business English, the essential skills involved, effective learning strategies, and resources to enhance your proficiency.

The Importance of Intermediate Business English in the Global Marketplace

Bridging Cultural and Language Gaps

In today's interconnected world, businesses frequently operate across borders, making language proficiency vital. Intermediate Business English enables professionals to bridge cultural and linguistic gaps, facilitating smoother communication with international clients, partners, and colleagues. It allows for clearer understanding of diverse perspectives, reducing misunderstandings and fostering stronger relationships.

Enhancing Professional Competence

Proficiency in Business English at an intermediate level enhances your ability to perform core business tasks, such as drafting reports, participating in meetings, and negotiating deals. It also signals to employers and clients that you possess the necessary communication skills to operate effectively in a global context, thus positioning you as a potential market leader.

Building Confidence and Credibility

Confidence in communication is vital for leadership roles. Developing intermediate Business English skills bolsters your ability to articulate ideas clearly and persuasively, thereby increasing your credibility and influence within your organization and industry.

Core Skills of Intermediate Business English

Achieving an intermediate level involves refining a broad set of language skills tailored for business contexts. These include:

1. Business Vocabulary and Terminology

- Learning industry-specific terminology
- Using appropriate business idioms
- Understanding common abbreviations and acronyms

2. Listening and Comprehension

- Participating in conference calls and webinars
- Understanding different accents and speech rates
- Extracting key information from spoken communication

3. Speaking Skills

- Participating in meetings and presentations
- Negotiating effectively
- Making clear and concise phone calls

4. Reading and Writing

- Drafting professional emails and reports
- Interpreting business documents and contracts
- Summarizing information succinctly

Strategies for Developing Intermediate Business English Skills

To become a market leader through improved Business English, consistent practice and strategic learning are essential. Here are effective approaches:

1. Immersive Learning

- Engage with business news outlets such as Financial Times, The Economist, or Bloomberg
- Follow industry-specific blogs and podcasts

- Watch business-related videos and webinars

2. Formal Courses and Certifications

- Enroll in Business English courses offered by reputable institutions
- Pursue certifications like the Cambridge Business English Certificates (BEC)
- Attend workshops focusing on communication skills

3. Practical Application

- Participate in language exchange programs with native speakers
- Practice speaking through role-plays and simulation exercises
- Write daily business correspondence to build confidence

4. Use Technology and Resources

- Utilize language learning apps with business modules (e.g., Duolingo Business, Babbel)
- Join online forums and professional networks such as LinkedIn
- Use grammar and vocabulary tools like Grammarly and Thesaurus

Key Areas to Focus on for Intermediate Business English

Achieving proficiency involves targeted development in specific areas. Here are the primary focus points:

Effective Business Writing

- Crafting professional emails with appropriate tone and structure
- Writing clear reports, memos, and proposals
- Using bullet points and headings for clarity

Presentation and Public Speaking

- Structuring presentations logically
- Using persuasive language
- Managing Q&A sessions confidently

Negotiation and Persuasion

- Phrasing proposals convincingly
- Handling objections diplomatically
- Reaching mutually beneficial agreements

Cross-Cultural Communication

- Understanding cultural nuances in language
- Avoiding idioms or expressions that may be confusing
- Demonstrating cultural sensitivity and awareness

Resources and Tools for Improving Business English

Several resources can support your journey to becoming a market leader in Business English:

- **Online Courses:** Platforms like Coursera, Udemy, and LinkedIn Learning offer specialized Business English courses tailored for intermediate learners.
- **Books:** Titles such as "Business Vocabulary in Use" by Cambridge or "English for Business Communication" provide comprehensive practice.
- **Apps:** Language learning apps like Babbel, Duolingo, and Memrise feature business modules.
- **Podcasts:** Listening to business podcasts enhances comprehension and vocabulary (e.g., "The Indicator from Planet Money," "The Harvard Business Review IdeaCast").
- **Professional Networks:** Participating in industry groups on LinkedIn or attending networking events improves real-world communication skills.

Measuring Progress and Setting Goals

To stay motivated and ensure continuous improvement, set clear, measurable goals:

- Achieve a specific score in Business English exams or certifications (e.g., BEC Preliminary or Vantage).
- Participate confidently in at least one international meeting or negotiation per quarter.
- Complete a set number of business writing exercises weekly.
- Expand your business vocabulary by learning and incorporating new words daily.

Regular self-assessment and feedback from peers or mentors will help identify areas for further

development.

Conclusion: Becoming a Market Leader with Intermediate Business English

Mastering intermediate Business English is more than just learning vocabulary and grammar; it's about developing the confidence and competence to lead, negotiate, and innovate in a global business environment. By focusing on core skills, employing strategic learning methods, and leveraging available resources, professionals can elevate their communication capabilities and position themselves as market leaders. Remember, continuous practice and real-world application are vital in this journey. As you enhance your Business English skills, you not only open doors to new opportunities but also contribute significantly to your organization's success in the international arena. Embrace the challenge, stay committed, and watch your career soar to new heights.

Market Leader Intermediate Business English: Elevating Professional Communication Skills

In today's interconnected global economy, effective business communication is paramount for professionals aiming to succeed across diverse markets. The Market Leader Intermediate Business English course stands out as a comprehensive program designed to bridge language barriers, enhance professional vocabulary, and build confidence in various business contexts. Whether you're a mid-level manager, a sales executive, or an aspiring entrepreneur, mastering this course can significantly impact your career trajectory.

This detailed review explores the components, benefits, and unique features of the Market Leader Intermediate Business English program, providing insights into why it is considered a leading resource for developing professional language skills.

Understanding the Core Objectives of Market Leader Intermediate Business English

The primary goal of the Market Leader Intermediate Business English course is to equip learners with practical language skills tailored specifically for the business environment. It emphasizes not only grammatical accuracy but also the ability to communicate confidently in real-world scenarios.

Key Objectives:

- Develop a robust business vocabulary relevant to various industries.
- Improve reading, writing, listening, and speaking skills within professional contexts.
- Foster cross-cultural understanding to navigate international business environments.
- Build confidence in participating in meetings, negotiations, and presentations.

- Enhance understanding of business concepts such as marketing, finance, management, and entrepreneurship.

Course Structure and Content Breakdown

The Market Leader Intermediate Business English curriculum is carefully structured to ensure progressive learning, blending theoretical knowledge with practical application.

Modules and Units

Typically, the course comprises multiple modules, each focusing on specific business themes:

- Business Communication Skills
 - Formal and informal correspondence
 - Telephone and virtual communication
- Meetings and Negotiations
 - Participating in and leading meetings
 - Negotiation language and strategies
- Presentations and Public Speaking
 - Structuring presentations
 - Using visual aids effectively
- Business Vocabulary and Language
 - Industry-specific terminology
 - Phrasal verbs and idiomatic expressions

- Business Writing

- Reports, proposals, and memos
- Email etiquette

- Corporate Culture and Etiquette

- Cross-cultural communication
- Professional behavior standards

- Financial and Marketing English

- Understanding financial reports
- Marketing strategies and terminology

- Entrepreneurship and Innovation

- Pitching ideas
- Startup terminology

Each module contains a mix of reading passages, listening exercises, speaking activities, and writing assignments designed to reinforce learning.

Interactive and Practical Approach

The course emphasizes active participation, leveraging:

- Case studies based on real companies
- Role-play simulations
- Group discussions
- Business scenario exercises

This approach ensures that learners can immediately apply their skills in authentic situations.

Key Features and Benefits of the Course

1. Industry-Relevant Vocabulary and Phrases

One of the most significant advantages of Market Leader Intermediate Business English is its focus on industry-specific language. By exposing learners to terminology used in finance, marketing, management, and other sectors, the course helps them communicate more precisely and professionally.

Benefits include:

- Increased confidence when discussing technical topics
- Ability to understand and interpret business reports
- Improved clarity in negotiations and presentations

2. Emphasis on Real-World Communication

The course is designed to mirror actual business interactions. Learners practice:

- Making and responding to proposals
- Conducting meetings and negotiations
- Giving effective presentations
- Drafting business correspondence

This practical focus prepares learners for immediate application in their workplaces.

3. Cross-Cultural Awareness

In global markets, understanding cultural nuances is crucial. The Market Leader course integrates modules on cultural differences, etiquette, and communication styles, helping learners navigate international business landscapes confidently.

4. Flexibility and Accessibility

Available in various formats?print, online modules, and blended learning?the course caters to diverse learning preferences and schedules. Online components often include multimedia resources, interactive quizzes, and virtual classrooms.

5. Certification and Recognition

Completing the course often results in certifications recognized by employers and industry bodies, bolstering professional credentials.

Target Audience and Suitability

Market Leader Intermediate Business English is best suited for:

- Professionals with a basic to intermediate level of English (B1-B2 CEFR)
- Employees in multinational companies
- Entrepreneurs seeking to expand their international reach
- Business students preparing for internships or entry-level roles
- Managers looking to refine their communication skills for leadership roles

While designed for intermediate learners, the course provides foundational support for those transitioning from beginner levels and can serve as a stepping stone toward advanced business communication.

Strengths and Differentiators

Market Leader Intermediate Business English distinguishes itself from other courses through several unique features:

- **Integrated Business Focus:** Unlike generic English courses, this program is tailored specifically for business professionals, blending language learning with industry insights.
- **Authentic Materials:** Utilizes case studies, articles, and recordings from real companies, making learning relevant and engaging.
- **Skill Integration:** Combines reading, writing, listening, and speaking into cohesive modules, promoting holistic language development.
- **Practical Application:** Emphasizes preparing learners for real-life situations they are likely to encounter in their careers.
- **Global Perspective:** Incorporates examples and scenarios from diverse international markets, fostering cultural competency.

Challenges and Considerations

While the Market Leader Intermediate Business English course offers many benefits, it is essential to recognize potential challenges:

- Prerequisite Knowledge: Learners should have a fundamental grasp of English. Absolute beginners might find the material overwhelming.
- Cost and Accessibility: Depending on the format, the course can be an investment, which might be prohibitive for some learners.
- Pace and Depth: Intermediate learners might need additional advanced resources to continue progressing beyond the course.
- Customization Needs: Some learners may require tailored content specific to their industry or role, which might necessitate supplementary materials.

Supplementary Resources and Tools

To maximize the benefits of Market Leader Intermediate Business English, learners are encouraged to utilize additional resources:

- Business News Outlets: Regular reading of sources like Financial Times, Bloomberg, or The Economist enhances understanding and vocabulary.
- Podcasts and Webinars: Listening to industry-specific podcasts helps improve listening skills and stay updated on current trends.
- Language Apps: Tools like Quizlet or Memrise can reinforce vocabulary.
- Networking and Practice: Engaging in professional networking groups or language exchange programs provides practical speaking opportunities.

Conclusion: Is Market Leader Intermediate Business English Worth It?

The Market Leader Intermediate Business English course is a highly effective program for professionals seeking to elevate their business communication skills. Its industry-relevant content, practical approach, and comprehensive modules make it a valuable resource for bridging language gaps and fostering international business competence.

While it requires an initial investment of time and resources, the long-term benefits such as increased confidence, professionalism, and opportunities are well worth it. For organizations, integrating this course into employee development programs can lead to more effective teams and stronger global partnerships.

In sum, Market Leader Intermediate Business English stands out as a leading choice for intermediate learners committed to advancing their careers through superior business communication skills. Whether used independently or as part of a broader professional development strategy, it provides the tools necessary to thrive in today's competitive and multicultural business landscape.

Question What are the key skills required to become a market leader in intermediate business English? Key skills include strong communication abilities, understanding of business terminology, cultural awareness, negotiation skills, and the ability to adapt language to different professional contexts. How can intermediate learners improve their business English to become market leaders? Learners can improve by practicing real-world business scenarios, expanding their vocabulary, engaging in professional networking, participating in business discussions, and taking specialized courses focused on business English. Why is market leadership important in the context of intermediate business English proficiency? Market leadership enables businesses to gain competitive advantages through effective communication, negotiation, and relationship building, which require proficient language skills at an intermediate level to articulate ideas clearly and confidently. What are common challenges faced by intermediate business English learners aiming for market leadership? Challenges include limited vocabulary for complex business topics, difficulty understanding idiomatic expressions, cultural misunderstandings, and the lack of confidence in professional communication. How can businesses support their employees in developing intermediate business English skills for market leadership? Businesses can provide targeted training programs, language workshops, mentorship, access to online resources, and opportunities for real-life practice in professional settings. What role does cultural awareness play in achieving market leadership with intermediate business English skills? Cultural awareness helps professionals communicate effectively across diverse markets, avoid misunderstandings, and build strong international relationships, all of which are essential for market leadership.

Related keywords: business english, professional communication, corporate language, business vocabulary, workplace English, business writing, professional development, business communication skills, intermediate English, corporate English skills

AN INTRODUCTION TO ENGLISH LANGUAGE

An Introduction to English Language

The English language is one of the most widely spoken and influential languages in the world today. From global business and international diplomacy to entertainment and technology, English serves as a vital communication tool across countless domains. Understanding the roots, development, and characteristics of the English language is essential for learners, educators, linguists, and anyone interested in global communication. This comprehensive guide aims to provide an insightful introduction to the English language, exploring its history, structure, global significance, and future trends.

Historical Background of the English Language

The Origins of English

English is a Germanic language that originated in early medieval England. Its roots can be traced back to the Anglo-Saxon tribes—Angles, Saxons, and Jutes—that migrated to the British Isles around the 5th century AD. The language spoken by these tribes formed the basis of Old English.

The Evolution Through Ages

The history of English is marked by several distinct periods:

- **Old English (c. 450–1150 AD):** Characterized by Germanic roots, Old English was heavily influenced by Norse invaders and Latin church influence.
- **Middle English (c. 1150–1500 AD):** Marked by Norman conquest in 1066, which introduced Norman French vocabulary and grammar influences.
- **Early Modern English (c. 1500–1700 AD):** The Renaissance brought a revival of classical learning, expanding vocabulary and standardizing spelling and grammar.
- **Modern English (1700 AD to present):** The language continued to evolve with colonial expansion, technological advances, and globalization, leading to the diverse forms of English spoken today.

The Role of Literary and Cultural Influences

English literature, from Geoffrey Chaucer's *Canterbury Tales* to William Shakespeare's plays and modern authors like J.K. Rowling, has significantly shaped the language's development. Cultural exchanges through colonization, trade, and diplomacy have also contributed to the vocabulary and idiomatic expressions in English.

The Structure and Features of the English Language

Phonology and Pronunciation

English phonology includes a wide range of vowel and consonant sounds. The pronunciation varies significantly across different regions and accents, which adds to the language's richness but also presents challenges for learners.

Vocabulary and Lexicon

English boasts one of the largest vocabularies among languages, with estimates ranging from

150,000 to over a million words, considering technical and scientific terms. This extensive lexicon is a result of:

- Borrowings from Latin, French, Greek, and other languages
- Coining of new terms during technological and scientific advancements
- Slang and colloquialisms evolving over time

Grammar and Syntax

English grammar is characterized by:

- Relatively simple verb conjugation compared to other languages
- Use of auxiliary verbs for tense and aspect (e.g., be, have, do)
- Flexible word order, with Subject-Verb-Object being standard
- Extensive use of prepositions and articles

Writing System

English uses the Latin alphabet, consisting of 26 letters. Its orthography (spelling system) can be complex due to historical spelling conventions, silent letters, and irregular pronunciation rules.

The Global Significance of the English Language

English as a Global Lingua Franca

Today, English is regarded as the world's primary lingua franca—an auxiliary language used for international communication. It is the official or working language in over 50 countries and widely used in international organizations like the United Nations and the International Olympic Committee.

English in Business and Commerce

English dominates international business, finance, and trade. Many multinational corporations operate primarily in English, and proficiency is often a prerequisite for global career opportunities.

English in Science, Technology, and Education

A significant portion of scientific research, technological development, and academic publications are in English. Universities worldwide offer courses in English to attract international students.

English in Media and Entertainment

English-language media, including movies, music, television, and literature, have a global reach. Hollywood films, English pop music, and online streaming platforms have popularized the language worldwide.

English on the Internet and Social Media

English is the dominant language on the internet, accounting for a large percentage of online content. Social media platforms facilitate global interaction primarily in English, further fostering its universal status.

Learning and Teaching the English Language

Why Learn English?

Learning English offers numerous benefits:

- Access to a vast amount of information and educational resources
- Enhanced employability and career prospects
- Ability to communicate with people worldwide
- Participation in global culture and entertainment

Methods of Learning English

Effective approaches include:

- Classroom instruction with trained teachers
- Online courses and language learning apps
- Immersive experiences through travel and cultural exchange
- Practice with native speakers or language exchange partners

Challenges in Learning English

Some common difficulties faced by learners are:

- Complex spelling and pronunciation rules
- Irregular verb forms

- Idiomatic expressions and phrasal verbs
- Regional accents and dialects

The Future of the English Language

Emerging Trends

English continues to evolve with technological innovations:

- Increased influence of digital communication and social media
- Emergence of new slang and internet vernacular
- Globalization leading to more diverse accents and dialects
- Integration of loanwords from other languages due to cultural exchange

Potential Challenges

As the language grows, there are concerns about:

- Language homogenization potentially overshadowing regional dialects
- Loss of linguistic diversity
- Difficulty in maintaining standardization across different regions

Conclusion

The English language remains a dynamic and influential means of communication. Its rich history, extensive vocabulary, and widespread use make it an invaluable global asset. Whether for personal growth, academic pursuits, or professional development, learning English opens doors to countless opportunities. As the world continues to embrace globalization and technological innovation, the role of English is poised to expand further, shaping the future of international communication.

Keywords for SEO Optimization:

- Introduction to English language
- History of English
- English language structure
- Global importance of English
- Learn English online
- English language development

- English as a lingua franca
- Benefits of learning English
- Future of the English language
- English language learning tips

Introduction to the English Language: A Comprehensive Overview

The English language, often regarded as the global lingua franca, has a rich history, complex structure, and widespread influence that permeates nearly every corner of the world. As one of the most widely spoken and studied languages today, understanding its fundamentals offers invaluable insights into its role in communication, culture, and international relations. This detailed exploration delves into the origins, evolution, grammatical features, vocabulary, phonetics, and the significance of English in contemporary society.

Historical Background of the English Language

Origins and Early Development

The roots of English trace back over 1,400 years to the Germanic tribes—namely the Angles, Saxons, and Jutes—who migrated to the British Isles around the 5th century AD. These tribes brought with them their languages, which gradually coalesced into what we now call Old English.

Key points about early English:

- Old English (circa 450–1150 AD): Characterized by a complex system of inflections, a vocabulary heavily influenced by Latin and Norse, and a rich oral tradition including epic poetry like *Beowulf*.
- Influence of Latin and Norse: Latin arrived through Christian missionaries, while Norse influence increased due to Viking invasions, shaping vocabulary and syntax.

Middle English and the Norman Conquest

The Norman Conquest of 1066 marked a pivotal turning point:

- Norman French influence: The ruling class spoke Norman French, which heavily influenced the vocabulary, especially in law, governance, art, and cuisine.
- Language features: Middle English (circa 1150–1500) saw simplification of inflectional endings and an expansion of vocabulary.

Early Modern English and the Renaissance

From the late 15th to the early 17th century:

- The Renaissance: Brought a revival of classical learning and an influx of Latin and Greek words.
- The printing press: Invented by Johannes Gutenberg, it standardized spelling and grammar, making literature more accessible.
- Notable figures: William Shakespeare and the King James Bible significantly shaped the language.

Modern English and Global Spread

Since the 17th century:

- Colonial expansion: British colonization spread English worldwide.
- Industrial Revolution: Facilitated international trade and communication.
- Contemporary English: Continues to evolve with influences from numerous languages and cultures, especially in the digital age.

Structural Aspects of the English Language

Phonetics and Pronunciation

English phonetics is known for its complexity and variability:

- Consonant and vowel sounds: The language features approximately 24 consonant sounds and around 20 vowel sounds, with many variations.
- Spelling and pronunciation discrepancies: Due to historical influences, English spelling often does not align directly with pronunciation (e.g., though vs. through).

Grammar and Syntax

English grammar, while relatively straightforward compared to some languages, has distinctive features:

- Parts of speech: Nouns, verbs, adjectives, adverbs, pronouns, prepositions, conjunctions, and interjections.

- Sentence structure: Typically follows a Subject-Verb-Object (SVO) order.
- Tenses: Present, past, future, along with perfect and progressive aspects.
- Agreement: Subject-verb agreement in number and person.
- Modifiers: Use of adjectives and adverbs to add detail.

Vocabulary and Lexicon

English boasts an extensive vocabulary, estimated at over a million words:

- Loanwords: Borrowed extensively from Latin, French, Greek, German, and many other languages.
- Synonyms and antonyms: Rich variety of words with nuanced differences, offering precision and expressiveness.
- Neologisms: Continual creation of new words, especially in technology and popular culture.

Unique Features of the English Language

Orthography and Spelling

English spelling can be irregular due to its diverse origins:

- Historical influences: Words retain spellings from older forms or borrowed languages.
- Examples: Knight, psychology, colonel.
- Spelling reforms: There have been proposals but no widespread standardization.

Idioms and Phrasal Verbs

Idiomatic expressions and phrasal verbs are integral:

- Idioms: Phrases whose meanings are not deducible from individual words (e.g., kick the bucket).
- Phrasal verbs: Verb + particle combinations with idiomatic meanings (e.g., look up, give in).

Varieties and Dialects

English manifests in numerous dialects:

- British English: Variations like Cockney, Received Pronunciation.
- American English: Distinct vocabulary and pronunciation.
- Other varieties: Australian, Canadian, Indian English, each with unique features.

The Role of English in the Modern World

Global Lingua Franca

English is the primary language of:

- International diplomacy
- Business and commerce
- Science and technology
- Entertainment and media

English in Education and Research

- Most scientific journals publish in English.
- Universities worldwide offer courses in English.
- English proficiency is often a requirement for international careers.

The Digital Age and English

- Dominance in internet content, social media, and digital communication.
- Emergence of digital slang, memes, and abbreviations, influencing language evolution.

Cultural Impact

- English-language music, films, and literature shape global pop culture.
- Cultural exchange and understanding facilitated through shared language.

Learning and Teaching English

Methods and Approaches

- Traditional grammar-translation

- Communicative language teaching
- Immersive and bilingual approaches
- Use of technology and online platforms

Challenges for Learners

- Irregular spelling and pronunciation
- Idiomatic expressions
- Extensive vocabulary
- Variations in dialects and accents

Resources and Tools

- Language apps (Duolingo, Babbel)
- Online courses and tutorials
- Media and literature in English
- Language exchange programs

Conclusion

The English language remains a dynamic, influential, and complex means of communication. Its history reflects centuries of cultural exchange and adaptation, shaping a language that is both diverse and adaptable. For learners, educators, and global citizens alike, understanding English's structure, history, and role in society unlocks numerous opportunities for connection, learning, and cultural appreciation. As it continues to evolve in the digital age, English's significance is poised to grow, cementing its status as a cornerstone of international communication.

In summary, mastering the English language provides access to a vast repository of knowledge, culture, and opportunities. Its rich history and widespread use make it a fascinating subject of study and an essential skill in today's interconnected world. Whether for academic pursuits, professional advancement, or cultural engagement, an introduction to English opens the door to endless possibilities.

Question What are the key features that define the English language? English is a West Germanic language characterized by a rich vocabulary, extensive use of loanwords, and a flexible grammar system. It is known for its adaptability, widespread global use, and its role as a lingua franca in international communication. How did the English language develop over time? English evolved from the Anglo-Saxon languages brought to Britain by Germanic tribes around the 5th century. It was later influenced by Norman French, Latin, and other languages, leading to the

Modern English we use today. This development spans Old English, Middle English, and Modern English periods. Why is English considered a global language? English is considered a global language because it is the primary or secondary language in many countries, used extensively in international business, science, technology, entertainment, and diplomacy, making it a key tool for global communication. What are the main components of learning the English language? Learning English involves mastering four main components: reading, writing, listening, and speaking. Additionally, understanding grammar, vocabulary, pronunciation, and cultural context are essential for effective communication. How has the internet influenced the spread and evolution of the English language? The internet has accelerated the global spread of English, introduced new slang, abbreviations, and digital communication styles, and facilitated intercultural exchange, thereby continuously shaping and evolving the language in real-time.

Related keywords: English language, language learning, linguistics, grammar, vocabulary, pronunciation, syntax, phonetics, language skills, language history

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